

## Dead Horse Theory

The Tribal wisdom of the Indians, passed on from generation to generation, says that, “When you discover that you are riding a dead horse, the best strategy is to dismount.” However, in government, education, and in corporate Australia more advanced strategies are often employed, such as:

- Buying a stronger whip.
- Changing riders.
- Appointing a committee to study the horse.
- Arranging to visit other countries to see how other cultures ride dead horses.
- Lowering the standards so that the dead horses can be included.
- Re-classifying the dead horse as living-impaired.
- Hiring outside contractors to ride the dead horse.
- Harnessing several dead horses together to increase speed.
- Providing additional funding and/or training to increase dead horse’s performance.
- Doing a productivity study to see if lighter riders would improve the dead horse’s performance.
- Declaring that the dead horse does not have to be fed, it is less costly, carries lower overhead and, therefore, contributes substantially more to the bottom line of the economy than do some other horses.
- Rewriting the expected performance requirements for all horses. And of course....
- Promoting the dead horse to a supervisory position.

\*\*\*\*\* Mannkal is unsure of the author of this short article, so please contact us if you know who wrote it and we can credit accordingly.